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# KALRA OVERSEAS & PRECISION ENGINEERING LIMITED

MANUFACTURERS OF FORGED, MACHINED COMPONENTS & AGGREGATES



## 100% Export Sales

## Aapka Swagat Hai **WELCOME**



### An Extra Efforts People..... Making Things Happen

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## A Star Export House & 100% Export Oriented Unit

- ❖ Year of Foundation: December 18, 1998
- ❖ Company Structure: Public Limited
- ❖ BOARD OF DIRECTORS:
  - Hurssh Kalra
  - Tripti Kalra
- ❖ Chairman & Managing Director: Hurssh Kalra

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## Cross Functional Teams

- ❖ Clearly defined Roles & Responsibilities
- ❖ Business, Code of Ethics
- ❖ Self-providing vs. Specified roles: leader, facilitator, moderator, validator

## Key Personnel

- |   |  |
|---|--|
| ❖ Hurssh Kalra, Managing Director & Chief Executive Officer | ❖ Dilip Jawade, Head of Engineering & Management Representative          |
| ❖ Ajit Singh Taluja, Executive Director Finance & Legal     | ❖ Krishna Kadiwal, Head of Forge Engineering & Tool Room                 |
| ❖ Hemant Kadam, Chief Operating Officer                     | ❖ Kartik Hota, Executive Program Management                              |
| ❖ Jaishankar Swami, Chief Technology Officer                |  |
| ❖ Madura Kanade, Executive Business Development             | ❖ Basavraj Kumbhar, Chief Metallurgist                                   |
| ❖ Pandurang Shinde, Head of Logistics & Sales               | ❖ Louis Maserhanus, Head of Quality                                      |
| ❖ Aniket Rane, Executive Production Planning & Control      | ❖ Rohidas Gogawale, Head of Maintenance                                  |
| ❖ Anjali Ghewade, Executive HR & Administration             | ❖ Sukumar Iyer, Head of Purchase & Resource Management                   |
|   | ❖ Santosh Pandit, Head of Commercial, Budgets, Accounts & Internal Audit |
|   | ❖ Navneeta Kamble, Finance & Banking                                     |

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## Our Core Values

K

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P

L

### KNOWLEDGE

We believe in the power of knowledge. In pursuit of excellence we seek, incubate & create.

### OWNERSHIP

Doing whatever it takes to win, creating an environment of high autonomy and accountability, we remain committed to deliver and never give up, we do not wait to be asked or told, rather we identify what needs to be done, we take pride to own the outcome and do whatever it takes to get there & we embrace accountability with conviction.

### PASSION

In relentless pursuit of our goals and objectives with the highest level of energy, enthusiasm & zest, we kindle the desire to perform with purpose, pride, and positive attitude by creating an emotional connect.

### LEADERSHIP

We lead by example to create values by guiding & facilitating with respect, integrity, authenticity, courage, conviction, humility & wisdom.

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## Vision

Strive For Continual Growth And To Be The Best In The Field Of Forged, Machined Components And Aggregates Catering To Markets Globally.

## Mission

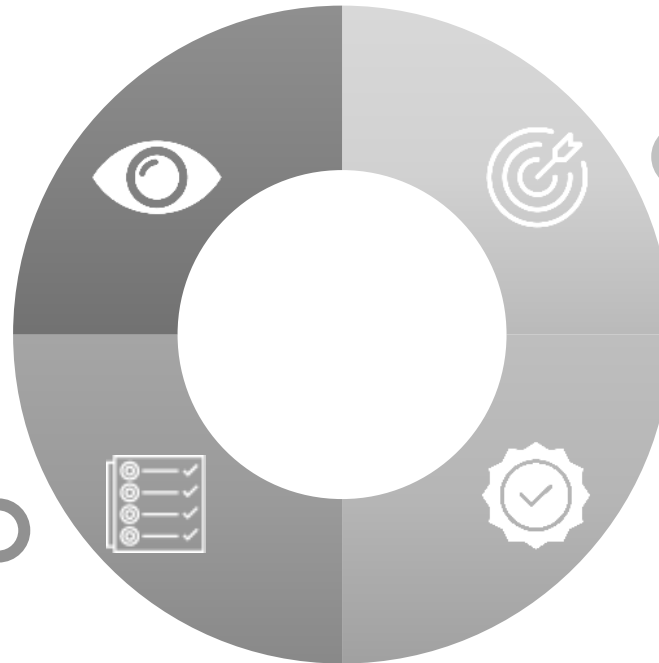
To Deliver Value To Our Customers, Employees, Investors And Society At Large. Driven By Knowledge, Ownership, Passion And Leadership, Achieving Product Reliability, Incorporating Innovative Technology

## Objectives

P - 20% Productivity Improvement, YOY  
Q - Zero Customer Complaint  
C - 50% Reduction In Cost Of Poor Quality, YOY  
D - 100% On Time Delivery  
S - Zero Accidents  
M - 6 Improvements (Kaizens) Per Person Per Year

## Quality Policy

Providing Total Customer Satisfaction, Manufacturing And Delivering Cost Effective, Quality Products, On Time - Every Time Through The Process Of Continual Improvement, Participative Work Culture, With Transparency And Ownership, Complying With All Applicable Requirements





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## WORLD CLASS CAPABILITIES OF ENGINEERED PRODUCTS

Total Customer Satisfaction

- ❖ Focusing on Product Quality, Reliability and Cost (Total Acquisition Cost)
- ❖ Better understanding of the ever-Changing Needs of Customers

## COMMITTED TO VALUE ENGINEERING PROCESSES

- ❖ Systematically encouraging innovation in all areas of business Continuous Improvement Plans  
Cross Functional Team Members, Group Participation

## TO CREATE & TO MAINTAIN AN ENTREPRENEURIAL ENVIRONMENT

- ❖ The Extra Efforts People, we Integrate People, Technology and Knowledge as a Principle to Improve Resource Utilization, Time, Investments and Cost Effectiveness.

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No Detail too Small, No Effort too Large.

Quality is second to NONE

Zero Customer Returns

Supplier Rating for Quality 100%



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## Milestones

Incorporated in 1998 as a Merchant Exporter

Certified ISO 9002 in 2000

Certified QS 9000 in 2002

Established Machining Facility in 2004

Inked Long Term Supply Agreements with 2 leading Companies in Europe.

Acquired a Forging Company in November 2005

Winning the Year on Year Award from Tyco Flow Control for the "Most Preferred Supplier of Forging"

Converted the Machining Facility as 100% EOU in 2006

Expanded Machining Facility in 2006

ISO-TS-16949 Certified in July 2008

Awarded the "Entrepreneurship Excellence Award for 2008 in the SME Sector" & from Engineering  
Export ..... Promotion Council for Exports.

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## Milestones

Formed Joint Venture with Weber Hydraulik in July 2010, a market leader in the field of Mobile Hydraulics

Extended Business Profile to include Automotive being nominated with long term contracts by Daimler, BMW, Volkswagen, Tier 1 Companies having Global Footprint with head quarters in Germany to develop & supply Forged & Machined Components for the Drive Shaft Application.

Initiated the process of VDA 6.3

Implementation in December 2011

Certified with the VDA 6.3 "B Status" in December 2012.

Re-Certified with the VDA 6.3 "B Status" in July 2015.

Completed Expansion & Consolidation of a "GREEN" Forging & Machining Facility at a New 200,000 sq ft Location in Shirwal, 50 Kms South from Pune in October 2014 & re-located from the earlier location in Chakan (North of Pune)

To be Certified with the ISO 14001 & OHSAS 18000 by December 2021

To be Certified with the VDA 6.3 "A Status" by December 2021

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## Shirwal Facility (50 Kms., from Pune (since October 2014))



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## HOT FORGED & MACHINED SOLUTIONS

T Serrated Coupling Flanges,  
Half Shafts, Stub Shafts,  
Suspension Arms, Base Parts,  
Lugs (Eye Pieces) & other  
Housings for the Hydraulic  
Industry. Stub, Tube & Flange  
Yokes, Drive Shafts, Hubs,  
Transmission Gears & Shafts



*Forging Facility At Shirwal*

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## Forging Division

1600T Mechanical Press line,  
1000T Mechanical Press line, 630T  
Screw Press Line, 250T Screw  
Press Line, 1.5 MT Hammer Line



## Raw Materials:

Carbon Steel, Carbon Manganese  
Steel, Alloy Steel, Micro-Alloy Steel,  
Stainless Steel.



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## Machining Division



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## Standards Room: (with Controlled Temperature & Humidity Levels)

- ❖ Metallurgical Microscope
- ❖ Micro Hardness Tester
- ❖ Ultrasonic Flaw Detectors
- ❖ 3D - CMM, Mitutoyo
- ❖ 2D – Trims
- ❖ M.P.T. & Crack Detection Machines
- ❖ Surface Roughness Testers

## Heat Treatment

- ❖ MEDIUM FREQ. INDUCTION HARDENING
- ❖ NORMALIZING
- ❖ HARDENING & TEMPERING



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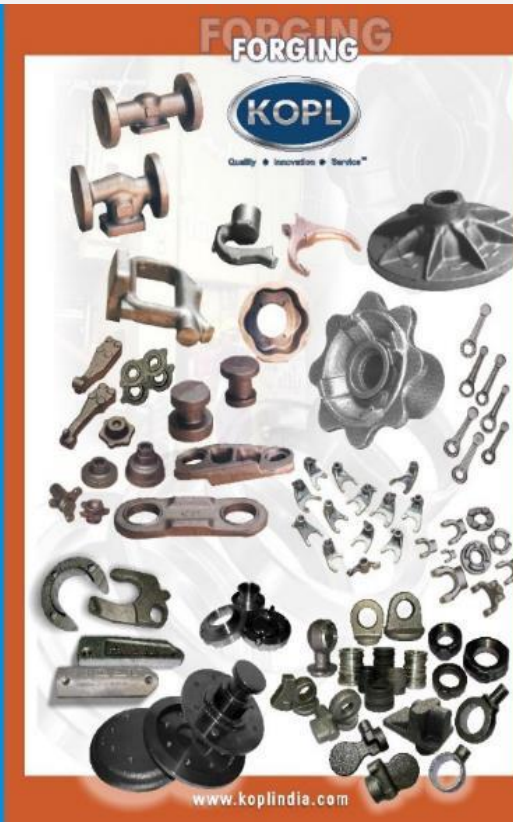
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## Product

## Profile

**"Forged & Machined Components & Bar Machined Components"**



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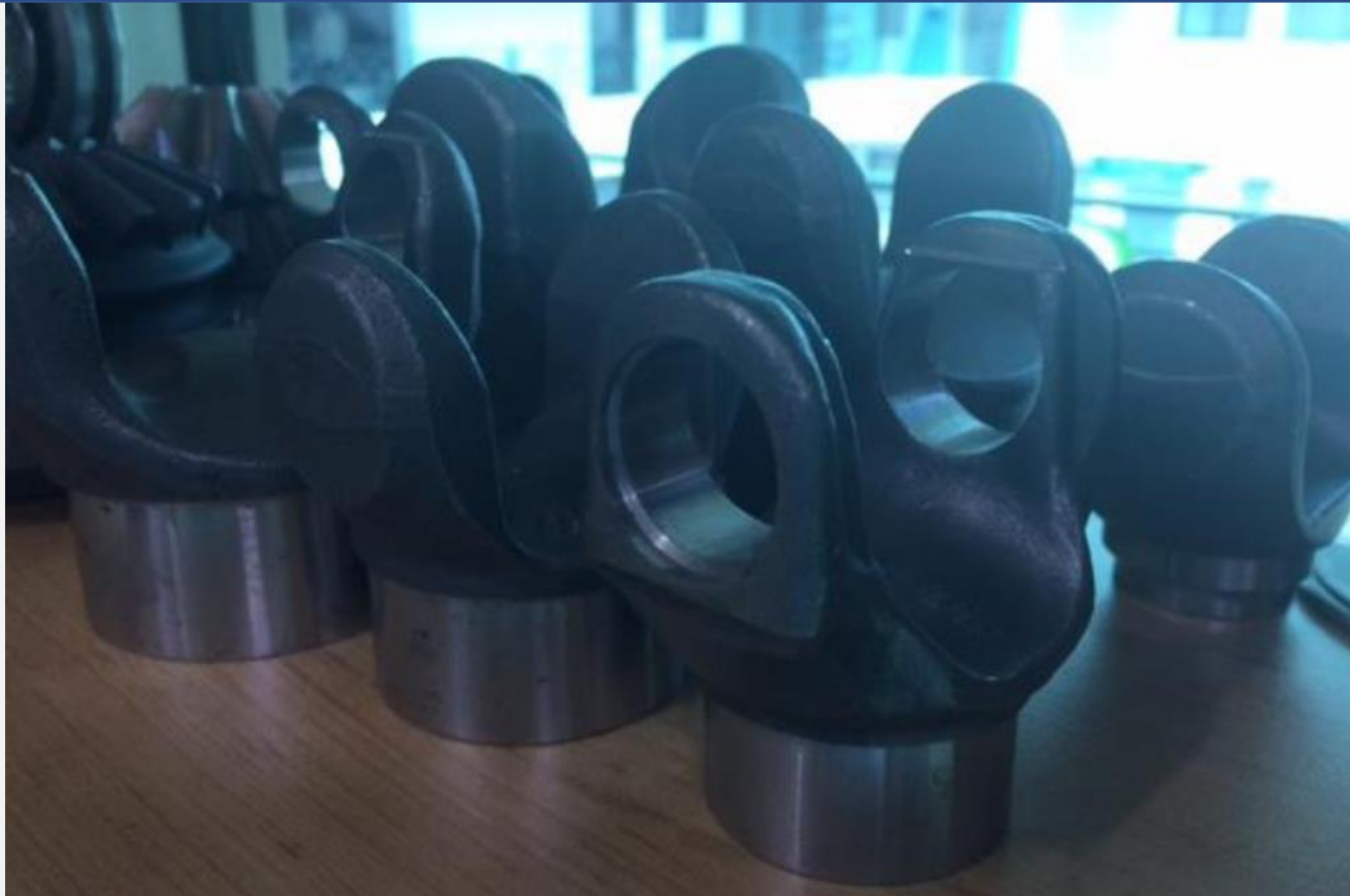
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## Product Profile



Stainless Steel  
Valve Bodies

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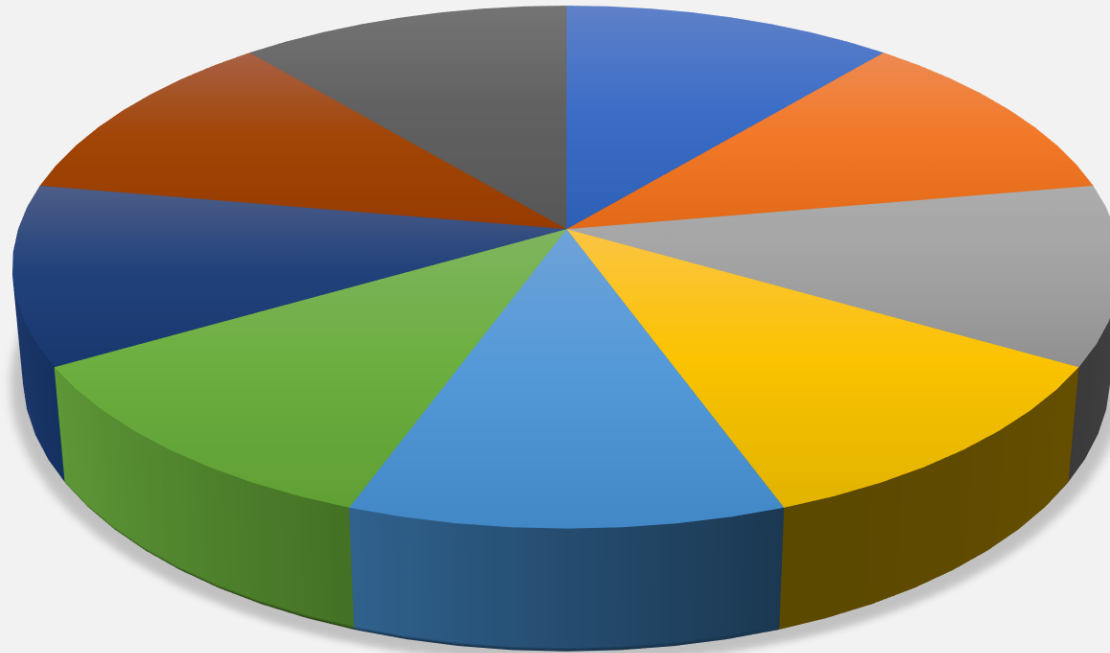
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## Service Spectrum



- Suspension Parts
- Fifth Wheel Components
- Process Ind. Parts
- Steering Parts
- Drive Shaft Components
- Axle Shafts
- Small Trailer Axle Parts
- Parts for Hydraulic Ind.
- Agriculture Equip. Parts

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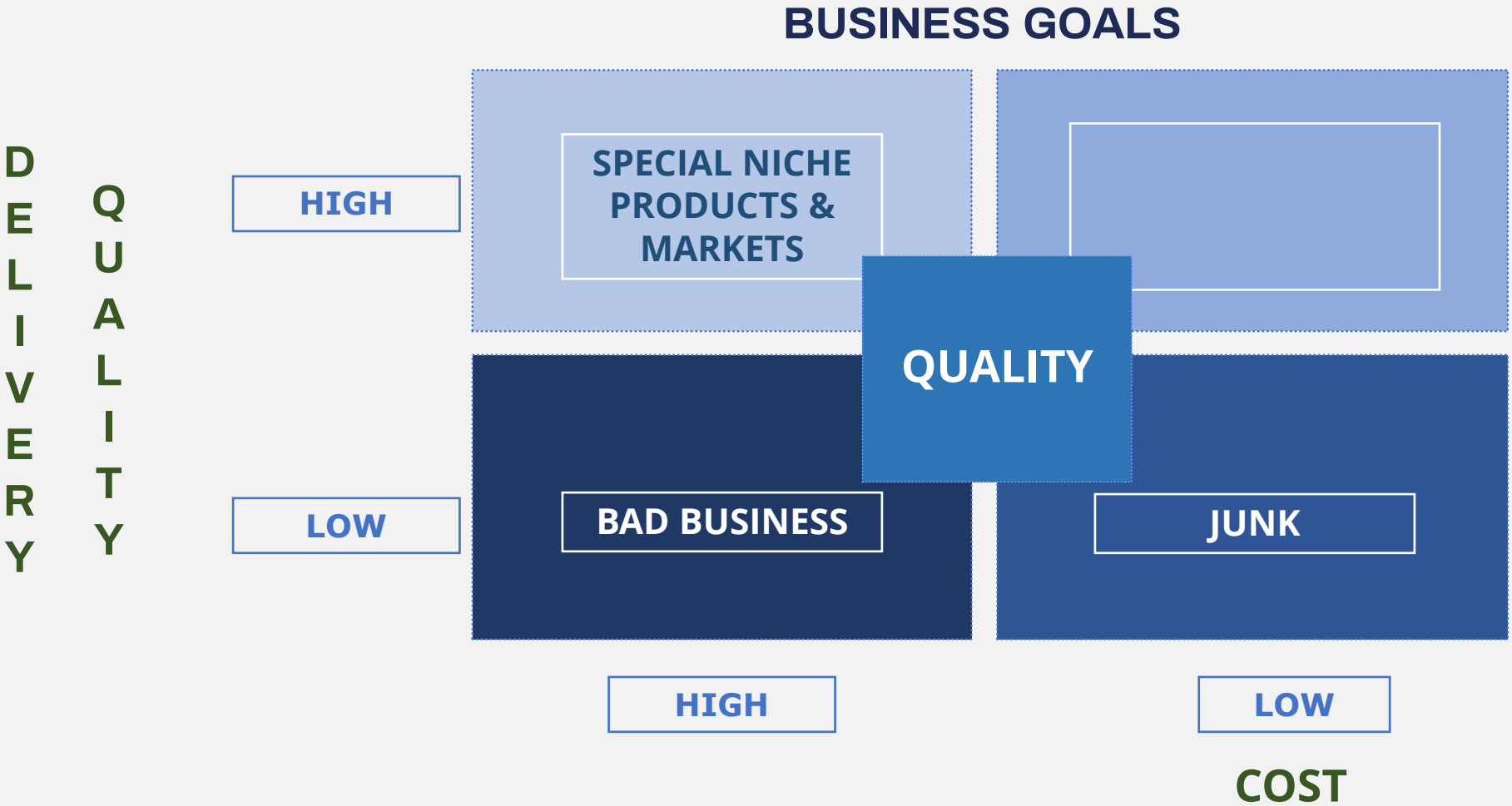




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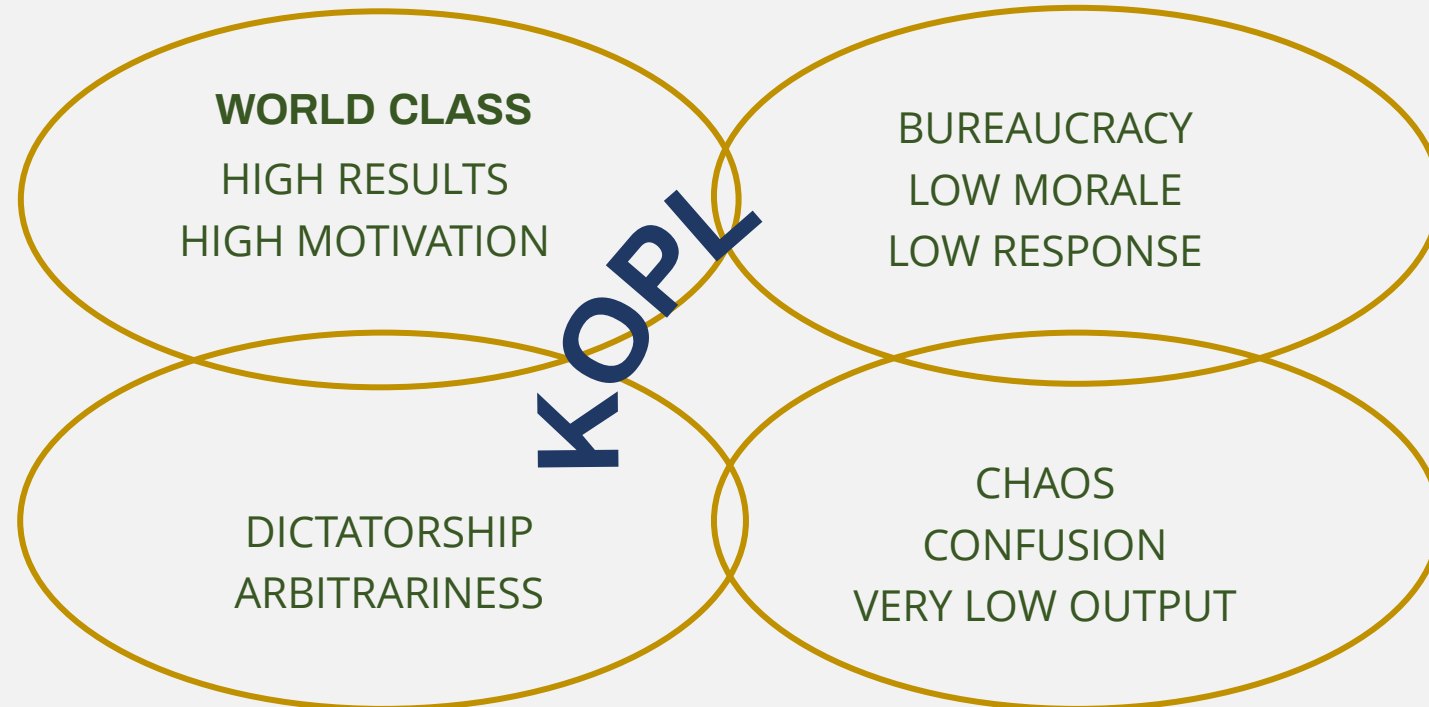


**AUTHORITY - CLEAR**

**AUTHORITY - UNCLEAR**

**SYSTEMS - CLEAR**

**SYSTEMS - UNCLEAR**



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## Thank You

Dhanyawad



We look forward to  
your Solicitation

Registered Address: 411 / 412  
CITY POINT, BOAT CLUB ROAD,  
PUNE 411001 . INDIA



+ 91-20-6601 1394 (5 lines)



+ 91-20-2616 3794



+ 91-98230-31950



[hurssh.kalra@koplindia.com](mailto:hurssh.kalra@koplindia.com)



[www.koplindia.com](http://www.koplindia.com)

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